

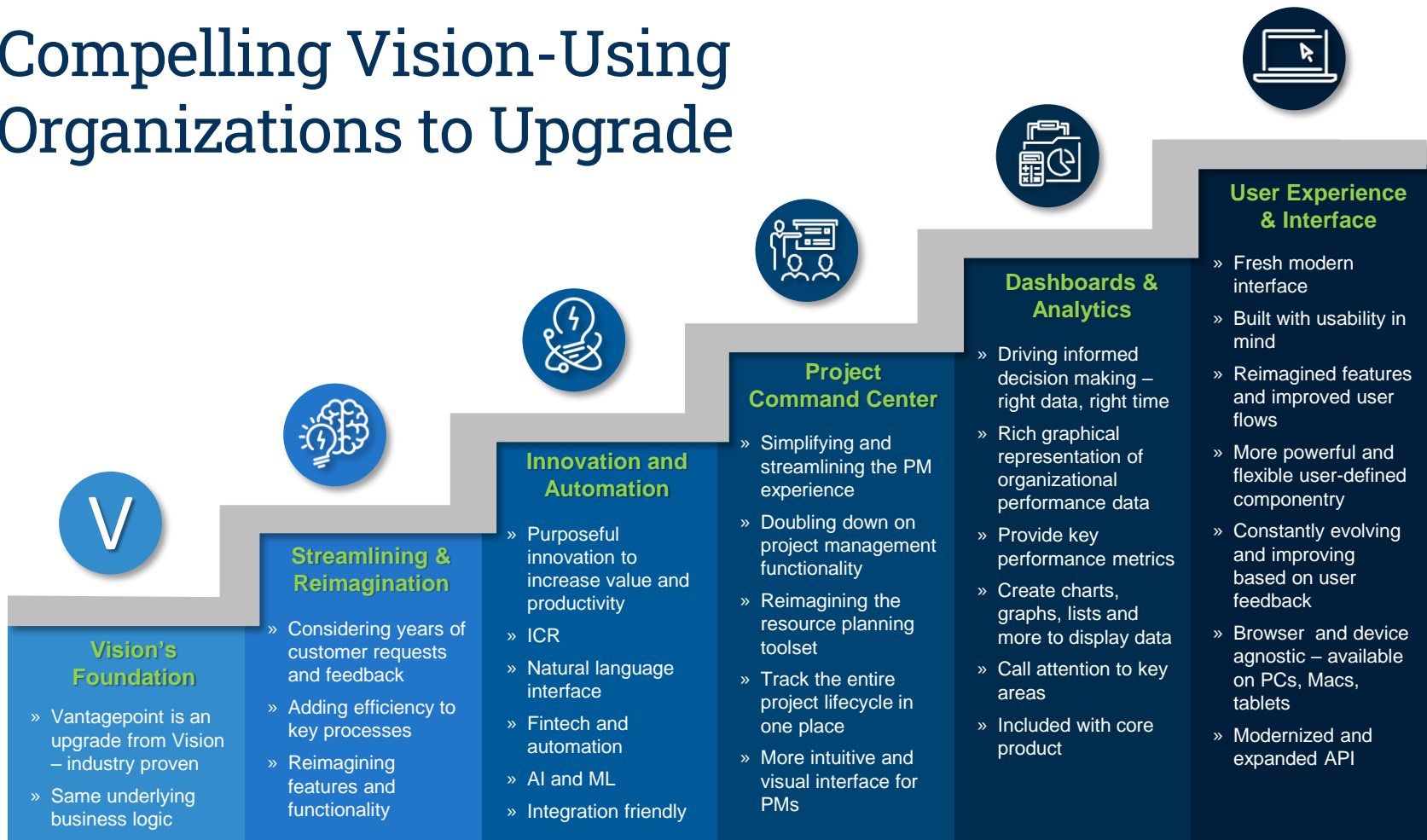
Deltek

Why Vantagepoint? Dashboards

Ellen Keeley
Director, Product Management



Compelling Vision-Using Organizations to Upgrade



Dashboards Empowering Decision making



Value to all personas
within your
organization



Empower your team
with actionable
dashboards



Filters and conditional
formatting to focus
attention



Graphical
representation to
quickly interpret large
sets of data



Defaults Dashboards
simplify getting
started

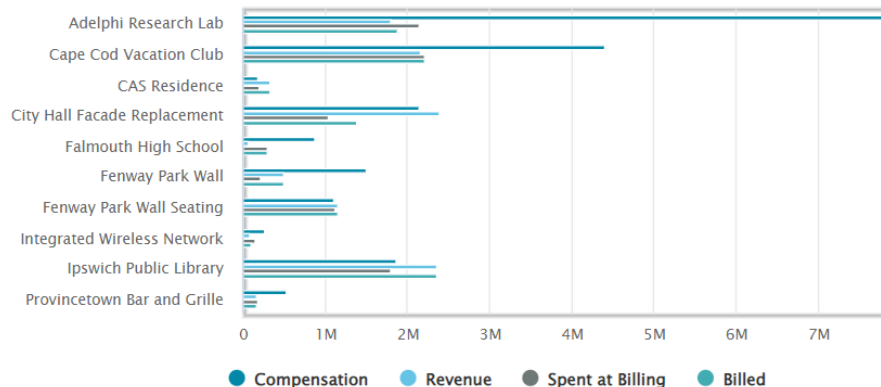
Project Manager DEFAULT

Edit Mode:

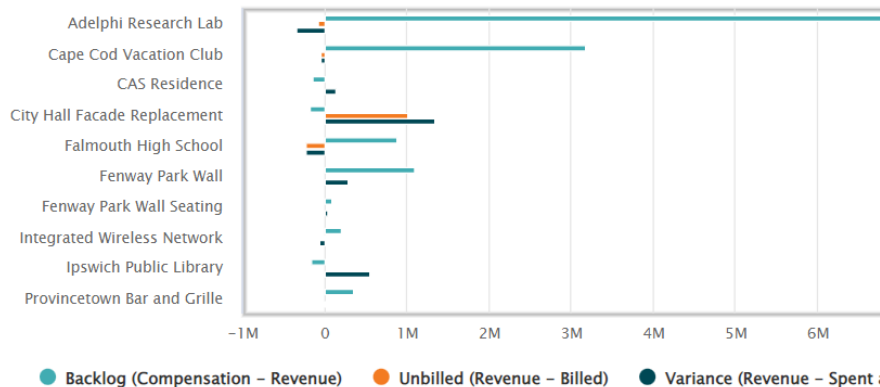
[New Dashboard](#) [Save](#) [Share](#) [Copy](#) [Delete](#) [Options](#) [New Dashpart](#) [Import/Export](#)

[Dashpart Library](#)

Project Snapshot - My Projects DEFAULT



Project Remaining - My Projects DEFAULT



My Project Snapshot DEFAULT

PROJECT NUMBER & NAME	TOTAL COMPENSA...	REVENUE (B)	SPENT AT BILLING ...	BILLED (D)	BACKLOG (A-B)	UNBILLED (B-D)	VARIANCE (B-C)	VARIANCE % ((B-C)...
TOTALS	23,517,262.00 USD	11,008,521.69 USD	9,334,958.53 USD	10,345,219.92 USD	12,508,740.31 USD	663,301.77 USD	1,673,563.16 USD	
200300500 Adelphi Research Lab	8,955,900.00 USD	1,797,717.55 USD	2,144,986.31 USD	1,876,151.82 USD	7,158,182.45 USD	-78,434.27 USD	-347,268.76 USD	-19.32
200200500 Cape Cod Vacation Club	5,335,900.00 USD	2,152,608.18 USD	2,202,339.84 USD	2,203,028.54 USD	3,183,291.82 USD	-50,420.36 USD	-49,731.66 USD	-2.31
199900700 CAS Residence	190,000.00 USD	335,539.71 USD	196,716.24 USD	335,539.71 USD	-145,539.71 USD	0.00 USD	138,823.47 USD	41.37

Project Manager DEFAULT

Edit Mode:

📄 New Dashboard 📂 Save ↩ Share 📄 Copy 🗑 Delete ☰ Options + New Dashpart 📄 Import/Export

Project Snapshot - My Projects DEFAULT

Project Remaining - My Projects DEFAULT

- Adelphi Research Lab
- Cape Cod Vacation Club
- CAS Residence
- City Hall Facade Replacement
- Falmouth High School
- Fenway Park Wall
- Fenway Park Wall Seating
- Integrated Wireless Network
- Ipswich Public Library
- Provincetown Bar and Grille

Projects Approaching Completion DEFAULT
Displays Project 75% complete or more with additional shading at > 85% and > 95%

PROJECT NUMBER & NAME	COMPANY	% COMPLETE	TOTAL COMPEN...	REVENUE
020719901 Security Technical S	SBC Communications Inc	87.00	837,000.00 USD	405,880.14 USD
060841501 Louisville Zoo Gift S	Oberon Associates, Inc.	75.00	3,100.00 USD	717.47 USD
030841301 Contaminated Sedi	Town of Sedona	100.00	779,000.00 USD	8,323.00 USD
030725401 Yarmouthport Yacht	Peabody Industrial Group	85.00	719,000.00 USD	342,693.73 USD
TOTALS	199901000 Johnson & Johnson	80.00	1,206,000.00 USD	3,394,328.75 USD
200300500 Adelphi Research	199901500 Balboa Office Park	100.00	1,790,000.00 USD	1,017,589.15 USD
200200500 Cape Cod Vacation Club			5,335,900.00 USD	2,152,608.18 USD
199900700 CAS Residence			2,202,339.84 USD	2,203,028.54 USD
			3,183,291.82 USD	-50,420.36 USD
			190,000.00 USD	335,539.71 USD
			196,716.24 USD	335,539.71 USD
			-145,539.71 USD	0.00 USD

Filtering and Conditional Formatting

My Project Snapshot DEFA

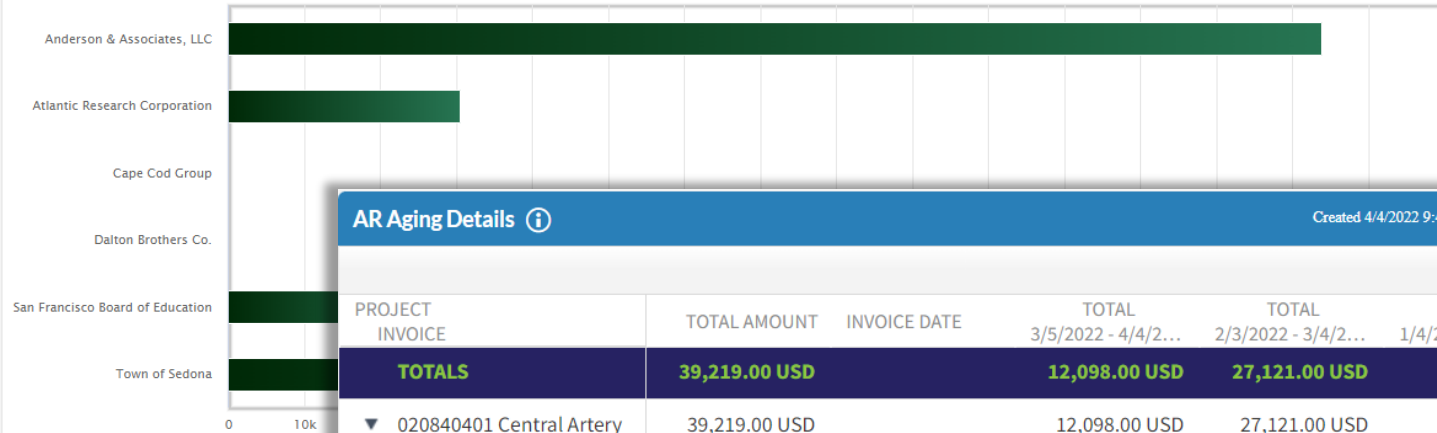
PROJECT NUMBER & NAME

TOTALS

- 200300500 Adelphi Research
- 200200500 Cape Cod Vacation Club
- 199900700 CAS Residence

VARIANCE (B-C)	VARIANCE % ((B-C)...
73,563.16 USD	
347,268.76 USD	-19.32
-49,731.66 USD	-2.31
138,823.47 USD	41.37

Client AR - My Projects



Drill to Detail

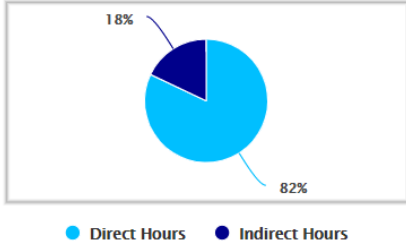
AR Aging Details ⓘ Created 4/4/2022 9:41 PM

PROJECT INVOICE	TOTAL AMOUNT	INVOICE DATE	TOTAL 3/5/2022 - 4/4/2...	TOTAL 2/3/2022 - 3/4/2...	TOTAL 1/4/2022 - 2/2/2...			
TOTALS	39,219.00 USD		12,098.00 USD	27,121.00 USD	0.00 USD			
▼ 020840401 Central Artery Project	39,219.00 USD		12,098.00 USD	27,121.00 USD	0.00 USD			
▼ 8928	18,329.00 USD		0.00 USD	18,329.00 USD	0.00 USD			
	18,329.00 USD	2/16/2022	0.00 USD	18,329.00 USD	0.00 USD			
▼ 9212	8,792.00 USD		0.00 USD	8,792.00 USD	0.00 USD			
	8,792.00 USD	3/2/2022	0.00 USD	8,792.00 USD	0.00 USD			
▼ 9898	12,098.00 USD		12,098.00 USD	0.00 USD	0.00 USD			
	12,098.00 USD	4/1/2022	12,098.00 USD	0.00 USD	0.00 USD			
Verbal Acceptance	0200701.700 Oakhurst Elementary School	Dalton Brothers Co.	Dalton, Walter	wddalton@dbc.com	702.564.1234	982,557.00 USD	0.00 USD	0.00
Verbal Acceptance	0199905.000 Page Community Landfill	Town of Sedona	Gordon, Mario	janet@sedona.gov	928.549.7310	850,000.00 USD	0.00 USD	0.00

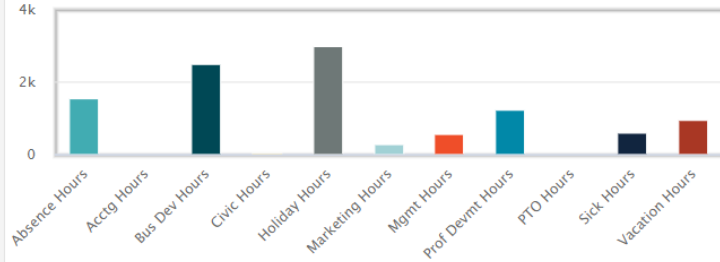
My Project List

STAGE	ESTIMATED FEE	WEIGHTED
TOTALS	5,665,000.00 USD	3,735,000.00
Verbal Acceptance	2,750,000.00 USD	0.00
Verbal Acceptance	900,000.00 USD	720,000.00
Verbal Acceptance	1,500,000.00 USD	1,500,000.00

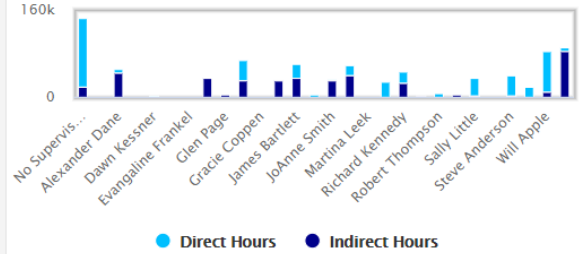
Employee Utilization this Year



Employee Indirect Time



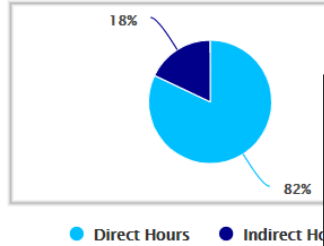
Employee Utilization by Supervisor



Employee Time Analysis - This Year

SUPERVISOR	EMPLOYEE NAME	HOME COMPANY	TOTAL HOURS	REG HOURS	OVT HOURS	DIRECT HOURS	DIRECT / ST/
Totals			262.00	262.00	0.00	215.00	
▼ Dawn Kessner			192.00	192.00	0.00	160.00	
	Michelle Perry	Cohen & Associates LLC (Nav PSM)	80.00	80.00	0.00	64.00	
	Karen Kebrick	Cohen & Associates LLC (Nav PSM)	32.00	32.00	0.00	32.00	
	Cindy Snow	Cohen & Associates LLC (Nav PSM)	80.00	80.00	0.00	64.00	

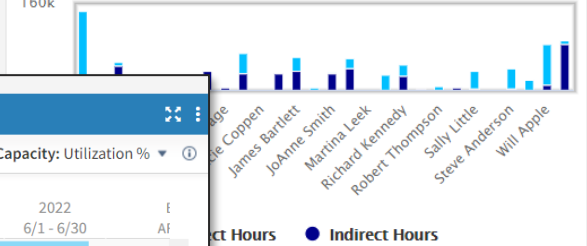
Employee Utilization this Year



Employee Indirect Time



Employee Utilization by Supervisor



Employee Time Analysis - This Year

SUPERVISOR

Totals

▼ Dawn Kessner

My Upcoming Assignments ⓘ

Forecast Range: 6 months beginning January 2022

Show Capacity: Utilization % ⓘ

LEVEL	2022 1/1 - 1/31	2022 2/1 - 2/28	2022 3/1 - 3/31	2022 4/1 - 4/30	2022 5/1 - 5/31	2022 6/1 - 6/30	E AF
Totals	9%	9%	57%	9%	6%	0%	
▼ Adelpi Research Lab	15	14	17	15	11		
▼ PreDesign	15	14	17	15	11		
Code Analysis	15	14	17	15	11		
▼ DG Elementary			88				
▼ Design Development -New			88				
▼ Engineering Tasks			88				
Design / Principal			88				
▶ DG Elementary Phase 3			15				

Cindy Snow

Cohen & Associates LLC (Nav PSM)

80.00

80.00

0.00

DIRECT HOURS

DIRECT / ST/

215.00

160.00

64.00

32.00

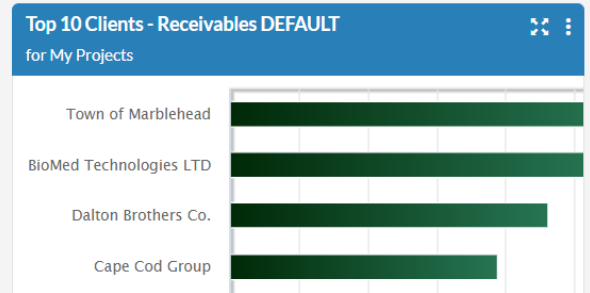
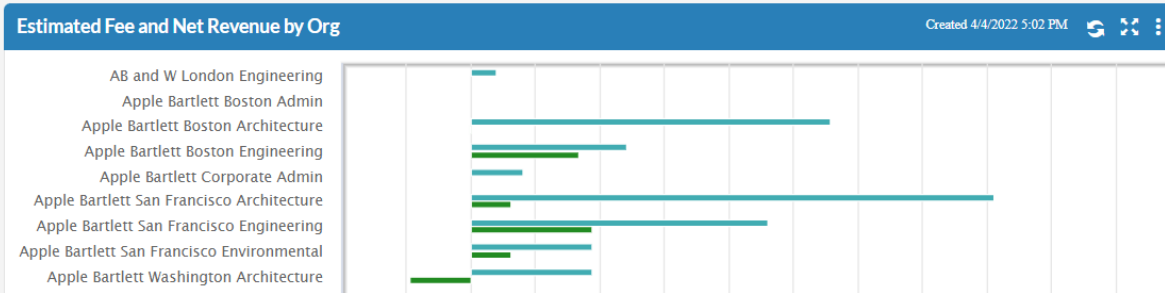
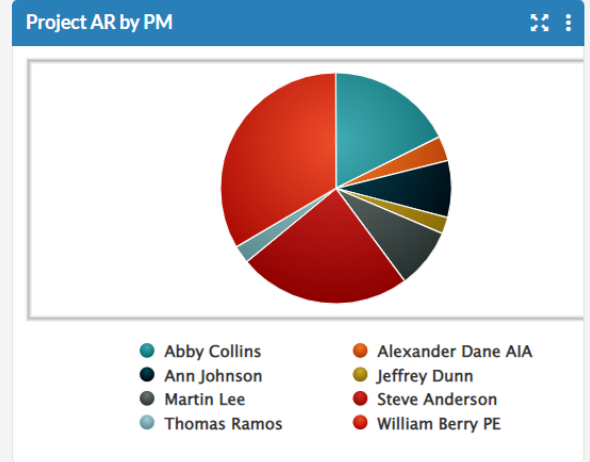
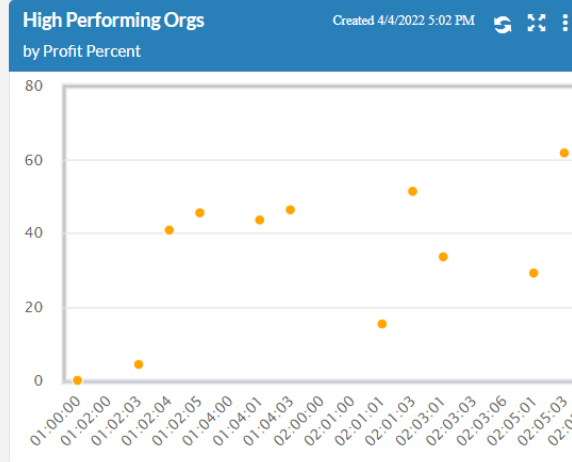
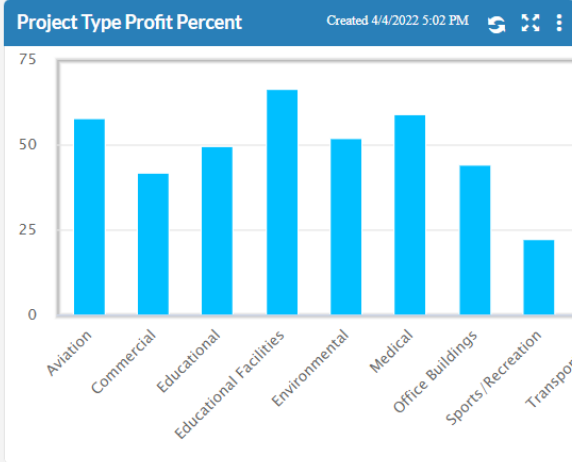
64.00

Executive

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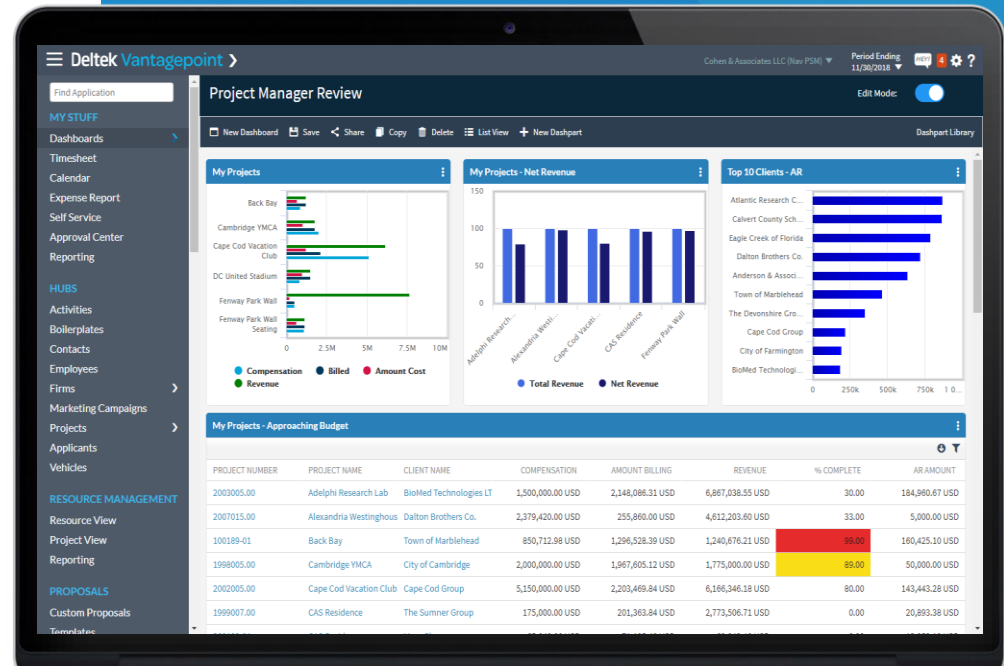
📄 New Dashboard 📂 Save ↶ Share 📄 Copy 🗑️ Delete ⚙️ Options + New Dashpart 📄 Import/Export

Dashpart Library



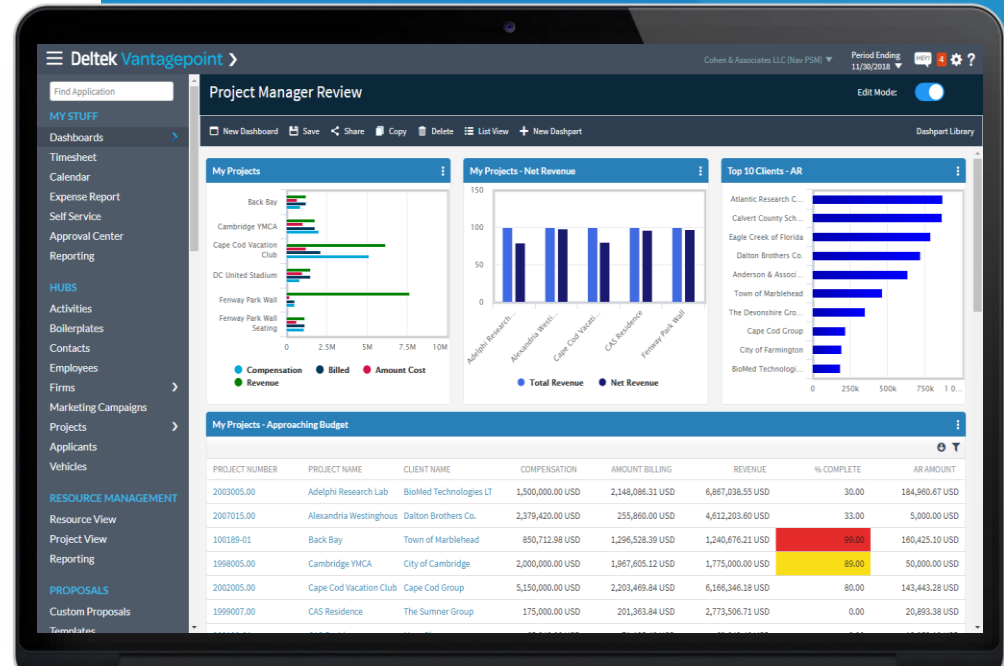
Recap

- » Provide value to all personas in your organization
- » Empower your team members with actionable dashboards
- » Using the Dashboard and Dashpart Designers, you can focus attention on the information that is important to your organization
- » Default Dashboards and Dashparts give you a starting point



Vantagepoint Commitment

- » Strong roadmap; solid strategy
- » Vantagepoint will be unmatched in the market
- » In totality, there is not a better product out there, purpose-built for your industry
- » We are committed to you, your businesses and your industry
- » All organizations will benefit from the value Vantagepoint brings
- » Vantagepoint is an evolution that will help future-proof your business



Deltek.

Thank You!

vantagepoint@deltek.com

