### Deltek.

# Why Vantagepoint? Dashboards

DEAR FUTURE,

I'M READY

Ellen Keeley Director, Product Management

# **Compelling Vision-Using Organizations to Upgrade**



- » Vantagepoint is an upgrade from Vision - industry proven
- » Same underlying business logic



### Streamlining &

» Considering years of customer requests and feedback

- » Adding efficiency to key processes
- » Reimagining features and functionality



### Innovation and **Automation**

- » Purposeful innovation to increase value and productivity
- » ICR
- » Natural language interface
- » Fintech and automation
- » AI and ML
- » Integration friendly



### **Dashboards &** Analytics

- » Driving informed decision making right data, right time
- » Rich graphical representation of organizational performance data
- » Provide key performance metrics
- » Create charts. graphs, lists and more to display data
- » Call attention to key areas
- » Included with core product



### **User Experience** & Interface

- » Fresh modern interface
- » Built with usability in mind
- » Reimagined features and improved user flows
- » More powerful and flexible user-defined componentry
- » Constantly evolving and improving based on user feedback
- » Browser and device agnostic - available on PCs, Macs, tablets

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» Modernized and expanded API

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PMs

Project

**Command Center** 

streamlining the PM

project management

» Simplifying and

experience

functionality

toolset

» Reimagining the

» Track the entire

one place

resource planning

project lifecycle in

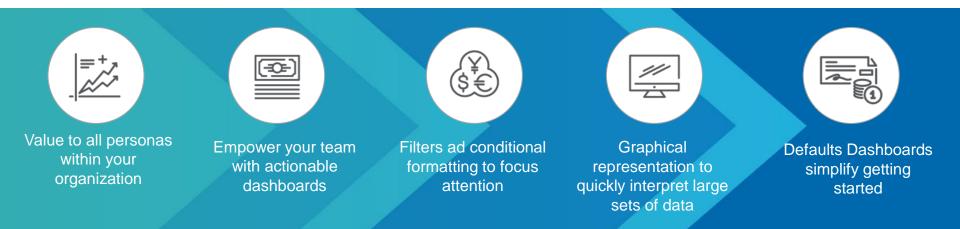
» More intuitive and

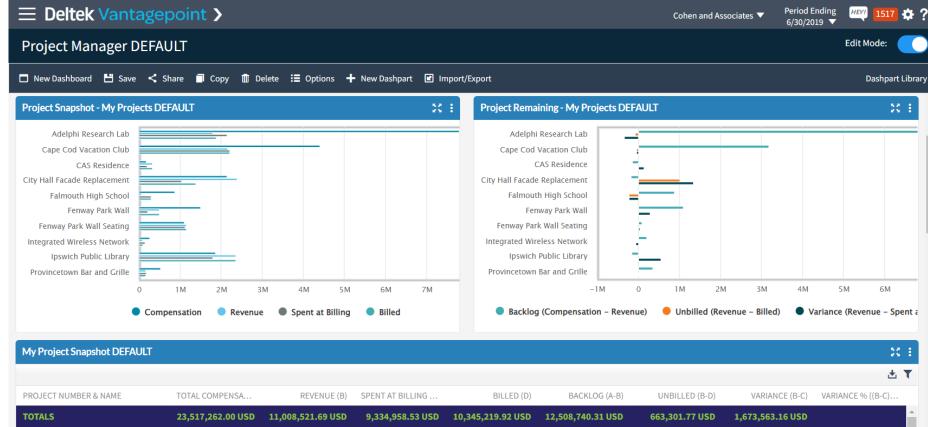
visual interface for

» Doubling down on

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### Dashboards Empowering Decision making





PROJECT NUMBER & NAME	TOTAL COMPENSA	REVENUE (B)	SPENT AT BILLING	BILLED (D)	BACKLOG (A-B)	UNBILLED (B-D)	VARIANCE (B-C)	VARIANCE % ((B-C)
TOTALS	23,517,262.00 USD	11,008,521.69 USD	9,334,958.53 USD	10,345,219.92 USD	12,508,740.31 USD	663,301.77 USD	1,673,563.16 USD	
200300500 Adelphi Research Lab	8,955,900.00 USD	1,797,717.55 USD	2,144,986.31 USD	1,876,151.82 USD	7,158,182.45 USD	-78,434.27 USD	-347,268.76 USD	-19.32
200200500 Cape Cod Vacation Club	5,335,900.00 USD	2,152,608.18 USD	2,202,339.84 USD	2,203,028.54 USD	3,183,291.82 USD	-50,420.36 USD	-49,731.66 USD	-2.31
199900700 CAS Residence	190,000.00 USD	335,539.71 USD	196,716.24 USD	335,539.71 USD	-145,539.71 USD	0.00 USD	138,823.47 USD	41.37

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City Hall Facade Replacement Falmouth High School		, and the second s				±₹		Form	natting
Fenway Park Wall Fenway Park Wall Seating	PROJECT NUMBER & NAME	COMPANY	% COMPLETE	TOTAL COMPEN	REVENUE				
Integrated Wireless Network Ipswich Public Library	020719901 Security Technical S	SBC Communications Inc	87.00	837,000.00 USD	405,880.14 USD	355, ^			
Provincetown Bar and Grille	060841501 Louisville Zoo Gift S	Oberon Associates, Inc.	75.00	3,100.00 USD	717.47 USD		3M	4M 5N	
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	030725401 Yarmouthport Yacht	Peabody Industrial Group	85.00	719,000.00 USD	342,693.73 USD	381,			± ₹
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200300500 Adelphi Research	199901500 Balboa Office Park	Dalton Brothers Co.	100.00	1,790,000.00 USD	1,017,589.15 USD	712, 3	47,268.76	USD	-19.32
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San Francisco Board of Education		PROJECT INVOICE	TOTAL AMOUNT	INVOICE DATE	TOTAL 3/5/2022 - 4/4/2	TOTAL 2/3/2022 - 3/4/2	TOTAL 1/4/2022 - 2/2/2	1	
Town of Sedona		TOTALS	39,219.00 USD		12,098.00 USD	27,121.00 USD	0.00 USD		
	0 10k	<ul> <li>020840401 Central Artery Project</li> </ul>	39,219.00 USD		12,098.00 USD	27,121.00 USD	0.00 USD		
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Verbal Acceptance		0199905.000 Page Community Town of Sedo Landfill	na Gordon	, Mario	janet@sedona.gov	928.549.7310	850,000.00 USD	0.00 USD	0.00

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#### Employee Utilization 🥒 Edit Mode: 🗖 New Dashboard 💾 Save < Share 📄 Copy 🏛 Delete 🗮 List View 🕂 New Dashpart 🗹 Import/Export Dashpart Library 23 1 23 1 23 1 **Employee Utilization this Year Employee Indirect Time Employee Utilization by Supervisor** 4k 160k 18% al al al 2k No supervise Dare 0 Dawn tessine frankel Clen Page e prese confert stell south to be stell and the south of 0 posere hours and performed and the set of th 82% Direct Hours Indirect Hours Direct Hours Indirect Hours 201 **Employee Time Analysis - This Year** ± 1 HOME COMPANY TOTAL HOURS REG HOURS OVT HOURS DIRECT HOURS DIRECT / ST/ SUPERVISOR EMPLOYEE NAME Totals 262.00 262.00 0.00 215.00 Dawn Kessner 192.00 192.00 0.00 160.00 Michelle Perry Cohen & Associates LLC (Nav 80.00 80.00 0.00 64.00 PSM) Karen Kebrick Cohen & Associates LLC (Nav 32.00 32.00 0.00 32.00 PSM) Cindy Snow Cohen & Associates LLC (Nav 80.00 80.00 0.00 64.00 PSM)

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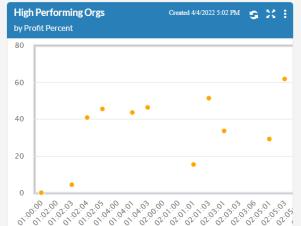
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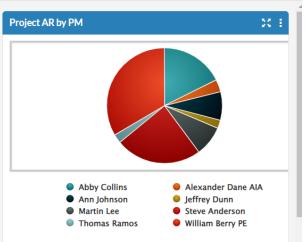
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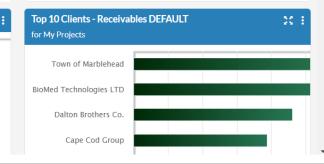
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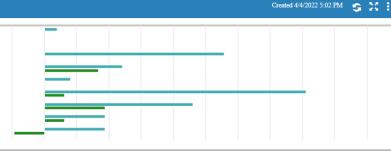






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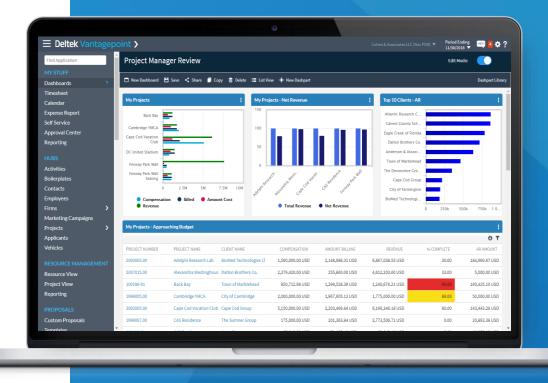
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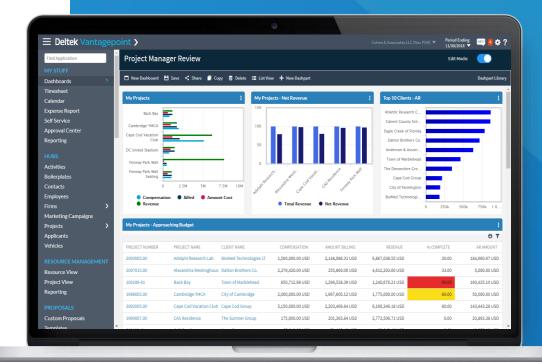
## Recap

- » Provide value to all personas in your organization
- » Empower your team members with actionable dashboards
- » Using the Dashboard and Dashpart Designers, you can focus attention on the information that is important to your organization
- Default Dashboards and Dashparts give you a starting point



## Vantagepoint Commitment

- » Strong roadmap; solid strategy
- » Vantagepoint will be unmatched in the market
- » In totality, there is not a better product out there, purpose-built for your industry
- » We are committed to you, your businesses and your industry
- All organizations will benefit from the value Vantagepoint brings
- » Vantagepoint is an evolution that will help future-proof your business



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# Thank You!

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